

Commercial Airtime Rate Sheet – Standard TracPhone® V7HTS




Effective 1 April 2019



Does your operations have a need for **speed?**
(with some unlimited data added as a bonus!)

KVH's TracPhone V7HTS offers an **exclusive dual-channel configuration** with innovative hybrid airtime plans that deliver an **Unlimited Use data channel running at the same time as the High-speed channel**. Now you have the perfect solution when your priority is blazing fast data, but you still want the added flexibility and capacity of a fixed price, unlimited use rate plan.

SCENARIO Fishing or Offshore Supply Vessel




High-Speed Data Channel
Supports operational connectivity needs that are segregated from crew usage. Operations is aware of monthly use and manages use within plan's MB allotment.

Free Unlimited Use Data Channel
Used for crew connectivity with unlimited browsing, software updates, chart updates, onboard server communications, and vessel and engine monitoring.

Ideal Applications:
 Videoconferencing
 Web browsing
 Video chat (e.g., FaceTime®, Skype)
 Dedicated media stream
 Telemedicine
 Social media
 Crew usage (Allocated)
 On-demand document transmission
 Security cameras

ICM PORT




LAN:
High-speed

Select one plan for each

Ideal Applications:
 Anti-virus & software updates
 Vessel alerts & reporting
 Weather services data
 Automated document transmission
 Engine monitoring & reporting
 Web browsing
 Social media
 VPN
 Crew usage (Unallocated)
 Instant messaging (e.g., WhatsApp™)
 Onboard server communications to shore

ICM PORT



LAN:
Unlimited Use

Step 1. Select your High-speed Rate Plan:

DATA SERVICE (Ku-band)				
Monthly Data Plans	Rates (\$USD)	Data Plan Allotment	Overage Rates (\$USD)	Data Speeds
PLAN	\$/MONTH	GB/MONTH	\$/MB	DOWNLOAD/UPLOAD
V7C-HS-2GB	Rates from \$599! Contact KVH Sales for custom pricing	2	Rates as low as \$0.10 Contact KVH Sales for details	10 Mbps/ 3 Mbps
V7C-HS-5GB		5		
V7C-HS-10GB		10		
V7C-HS-20GB		20		
V7C-HS-40GB		40		
V7C-HS-80GB		80		
V7C-HS-150GB		150		

- Large data allowances, highest speeds, and most affordable rates
- Unrestricted access to all applications and protocols*
- Prioritization on the network with "Business Class Service"
- 100% transparency with easy-to-use tools for alerts, system configuration, data allocation, and data usage control and visibility

*Excludes BitTorrent and all such protocols

Step 2. Select your Unlimited Use Rate Plan:

DATA SERVICE (Ku-band)			
Monthly Data Plans	Monthly Rates (\$USD)	Data Speeds	
PLAN	\$/MONTH	DOWNLOAD	UPLOAD
V7C-UL1	FREE!	128 Kbps	64 Kbps
V7C-UL2	Upcharge as low as \$450!	256 Kbps	64 Kbps
V7C-UL3		512 Kbps	128 Kbps
V7C-UL4		1 Mbps	256 Kbps
V7C-UL5	Contact KVH Sales for details	2 Mbps	512 Kbps
V7C-UL6		4 Mbps	1 Mbps
V7C-UL7		8 Mbps	2 Mbps

- Speed-based plans with a fixed monthly price
- Restrictions may be imposed on access to data-intensive applications and protocols

Comes complete with 2 phone lines available for Enhanced Voice Service, with calls to land or mobile for as low as \$0.05/min.

NEW! Month-to-month service with no annual contract with purchased hardware. New flexible suspension policies.

General Terms

- All prices are in \$USD and do not include any taxes or fees that may apply.
- All services and plans are subject to the KVH Master Services Agreement.
- Published data speeds are rate plan maximums and may vary by region and under different conditions.
- No annual contract for purchased equipment; rate plans are month-to-month, automatically renewing on a monthly basis. For leased terminal equipment, the contract term must be concurrent with, and extend to, the end of the lease period.
- VoIP-only Suspension Plan is offered at \$149/month with no limitation on number of months used. May not be used as activation plan. Plan change fee does not apply.
- Subscribers are permitted to change rate plans at any time; \$100 fee applies for each downward plan change, except during the first 90 days of service to allow the subscriber to determine the plan most appropriate for their usage needs. For complete details, see "Airtime Rate Plan Change/Suspension Policies – HTS-series" at www.kvh.com/mvbcustomercenter.
- KVH offers first voice line at no charge and second voice line at \$20/month. KVH-assigned voice line phone numbers for either line are provided at no charge. User-specified voice line phone numbers for either line are \$20/month.
- Virtual local phone numbers can be added for a monthly fee of \$20 per number (5 max per voice line) where available/subject to in-country regulations. The list of available area/city codes worldwide can be found at: www.kvh.com/mvbcustomercenter.
- Outgoing calls and faxes are subject to long distance charges. See details on the "TracPhone V11HTS/V11IP/V11 & V7HTS/V7IP/V7 – Enhanced Voice Service Long Distance Rate Sheet" at www.kvh.com/mvbcustomercenter.
- Global Static IP Service is available for \$29/month per IP address. Visit www.kvh.com/staticip for details.

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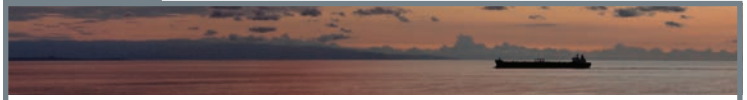
Effective 1 April 2019



You're looking for **fixed monthly costs?**
Here's your answer *(with some extra speed as a bonus!)*

If you want the security of a fixed price and unlimited airtime use, then the TracPhone V7HTS meets your needs with KVH's speed-based, fixed-cost unlimited use rate plans. You will also benefit from 2 GB of free data on the separate high-speed channel with unrestricted access to applications and protocols!

SCENARIO Offshore Tanker



Unlimited Use Data Channel
Supports email, charts, onboard server connections to shore, and vessel operational needs

Free High-Speed Data Channel
Used to provide connectivity for crew, each of whom are allocated a set amount of data per week or month, with option to purchase more. Also supports periodic telemedicine and videoconferencing.

Ideal Applications:

- Anti-virus & software updates
- Vessel alerts & reporting
- Weather services data
- Automated document transmission
- Engine monitoring & reporting
- Web browsing
- Social media
- VPN
- Crew usage (Unallocated)
- Instant messaging (e.g., WhatsApp™)
- Onboard server communications to shore



LAN:
Unlimited Use



LAN:
High-speed

Ideal Applications:

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- Web browsing
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- Dedicated media stream
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- Social media
- Crew usage (Allocated)
- On-demand document transmission
- Security cameras

Select one plan for each

Step 1. Select your **Unlimited Use** Rate Plan:

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V7C-UL5		2 Mbps	512 Kbps
V7C-UL6		4 Mbps	1 Mbps
V7C-UL7		8 Mbps	2 Mbps

- Speed-based plans with a fixed monthly price
- Restrictions may be imposed on access to data-intensive applications and protocols

Step 2. Select your **High-speed** Rate Plan:

DATA SERVICE (Ku-band)				
Monthly Data Plans	Rates (\$USD)	Data Plan Allotment	Overage Rates (\$USD)	Data Speeds
PLAN	\$/MONTH	GB/MONTH	\$/MB	DOWNLOAD/UPLOAD
V7C-HS-2GB	FREE!	2	Rates as low as \$0.10 Contact KVH Sales for details	10 Mbps/ 3 Mbps
V7C-HS-5GB	Upcharge as low as \$300!	5		
V7C-HS-10GB		10		
V7C-HS-20GB		20		
V7C-HS-40GB	40			
V7C-HS-80GB	80			
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See reverse side for **General Terms**

Fleet pricing available. Contact KVH Sales for details.



KVH Industries A/S
EMEA Headquarters
Kokkedal, Denmark
Tel: +45.45.160.180 Fax: +45.45.160.181
Email: info@emea.kvh.com

KVH Industries, Inc.
World Headquarters
Middletown, RI U.S.A.
Tel: +1.401.847.3327 Fax: +1.401.849.0045
Email: info@kvh.com

KVH Industries Pte Ltd.
Asia-Pacific Headquarters
Singapore
Tel: +65.6513.0290 Fax: +65.6472.3469
Email: info@apac.kvh.com